

Message Text

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PAGE 01 GENEVA 11923 031650Z
ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 OIC-02 AF-10 ARA-10 EUR-12 NEA-10
/168 W

-----077102 031732Z /47

P 031639Z AUG 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 2859
INFO AMEMBASSY TOKYO

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USMTN
ACTION STR PASS ELECTRICALLY
STR PASS CODEL

E.O.11652:N/A
TAGS: MTN, ETRD, JA
SUBJECT: U.S. OFFER ON CANNED CLAMS: JAPANESE CONCERN

REF: GENEVA 11849

1. AS NOTED IN REFTTEL, JAPANESE DEL HAS PROVIDED MTN DEL WITH DATA ON THE VALUE OF JAPANESE EXPORTS OF CANNED CLAMS (COMPLETE TEXT PARA 3 BELOW). IF THE JAPANESE FIGURE ON ASP VALUE IS CORRECT, THE AVERAGE UNIT VALUE OF IMPORTS COMPARABLE TO THOSE EXPORTED BY NOZAKI INDUSTRIES WOULD HAVE TO BE \$13.29 (\$13.29 X 22.2 EQUALS \$2.95). ALTHOUGH LIMITED DATA AVAILABLE IN GENEVA PREVENTS MTN DEL FROM USEFUL COMMENT, ITC REPORT ON ASP INDICATES THE DIFFERENTIAL IN THE UNIT VALUE OF ALL JAPANESE CANNED CLAM IMPORTS INTO THE U.S. COMPARED TO THE AVERAGE IS NO WHERE NEAR AS LIMITED OFFICIAL USE

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GREAT AS THAT INDICATED BY THE ABOVE CALCULATION.

2. JAPANESE DEL HAS REQUESTED DATA FROM WHICH ALL ASP CONVERSIONS WERE DEVELOPED. MTN DEL WOULD APPRECIATE RESPONSE SOONEST.

3. TEXT OF JAPANESE NOTE IS AS FOLLOWS:

QUOTE: DEAR MR. MCNAMARA, THE FOLLOWING ARE THE MAIN POINTS THAT WE WANTED TO RAISE DURING THE MEETING ON 28 JULY ON THE SUBJECT OF TARIFF OFFER ON CANNED CLAMS. WE WOULD APPRECIATE IT IF YOU COULD PROVIDE US WITH RELEVANT INFORMATION ON THE ASP DUTY CONVERSION AND THE TARIFF OFFER.

1. EXPORTS OF CANNED CLAMS FROM JAPAN ARE MAINLY CONDUCTED BY NOZAKI INDUSTRIES INC., WHO EXPORT THEM IN THE PACKAGES CONTAINING 2 DOZENS OF 10 OUNCE CANS. THE FOB PRICE OF A PACKAGE IN THE RECENT PERIOD IS REPORTED TO BE US\$18.50 WHEREAS UNDER THE ASP VALUATION THE VALUE OF US\$21.07 IS USED AS THE BASIS FOR VALUATION.

2. THE AMOUNT OF TARIFF TO BE LEVIED IS, THEREFORE, CALCULATED AS US\$2.95:

- $US\$21.07 \times 14 \text{ PERCENT} = US\2.95

THIS WOULD AMOUNT TO AN AD VALOREM EQUIVALENT OF 15.9 PERCENT IN CASE OF JAPANESE EXPORTS:

- $US\$2.95 \text{ DIVIDED BY } US\$18.50 = 15.9 \text{ PERCENT.}$

SHOULD THE ASP VALUATION BE REMOVED, AS EXPECTED, UNCONDITIONALLY, THE AMOUNT OF TARIFF ON JAPANESE EXPORT SHOULD LIMITED OFFICIAL USE

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BE COMPUTED AS US\$2.59:

- $US\$18.50 \times 14 \text{ PERCENT} = US\$2.59.$

3. AGAINST THESE BACKGROUNDS, THE PROPOSED U.S. TARIFF OFFER ON CANNED CLAMS WOULD DIVIDE THEM INTO THE FOLLOWING TWO SUB-CATEGORIES:

- EXISTING RATE PROPOSED RATE

114.05A WEIGHING NOT MORE

- THAN 24 OUNCES 22.2 PERCENT 20.0 PERCENT

114.05 B OTHERS 14.0 PERCENT 7.0 PERCENT

SINCE THE JAPANESE EXPORTS WEIGHING 10 OUNCES EACH WOULD BE CLASSIFIED INTO THE FIRST SUB-CATEGORY, THE EXPORTS WOULD BE PLACED IN AN UNDULY DISADVANTAGEOUS POSITION BY THE PROPOSED ACTION AND THE TARIFF INCIDENCE WOULD BE US\$3.70 WHICH WOULD NOT ONLY BE GREATER THAN THE US\$2.59 ($US\$18.50 \times 14 \text{ PERCENT}$) BUT BE MORE THAN 25 PERCENT ABOVE THE CURRENT ASP INCIDENCE OF US\$2.95.

US\$18.50 X 20 PERCENT US\$3.70.

THUS, THE PROPOSED ACTION WOULD BE UNACCEPTABLE AS AN OFFER
TO JAPAN. SINCERELY, NOBUYASU ABE. UNQUOTE

4. DRAFTED BY WHITE. MCDONALD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SHELLFISH, NEGOTIATIONS, CANNERIES
Control Number: n/a
Copy: SINGLE
Draft Date: 03 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA11923
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780318-0607
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197808104/aaaadiut.tel
Line Count: 122
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Litigation Codes:
Litigation History:
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Message ID: 2d1e0358-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 GENEVA 11849
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1551347
Secure: OPEN
Status: NATIVE
Subject: U.S. OFFER ON CANNED CLAMS: JAPANESE CONCERN
TAGS: ETRD, EFIS, JA, MTN
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/2d1e0358-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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